



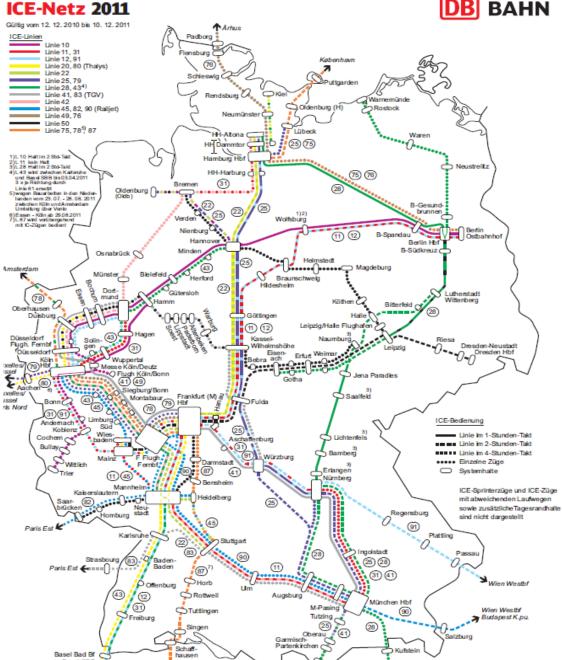
### **Contents**

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## 1. Intermodal Strategy

Central Location

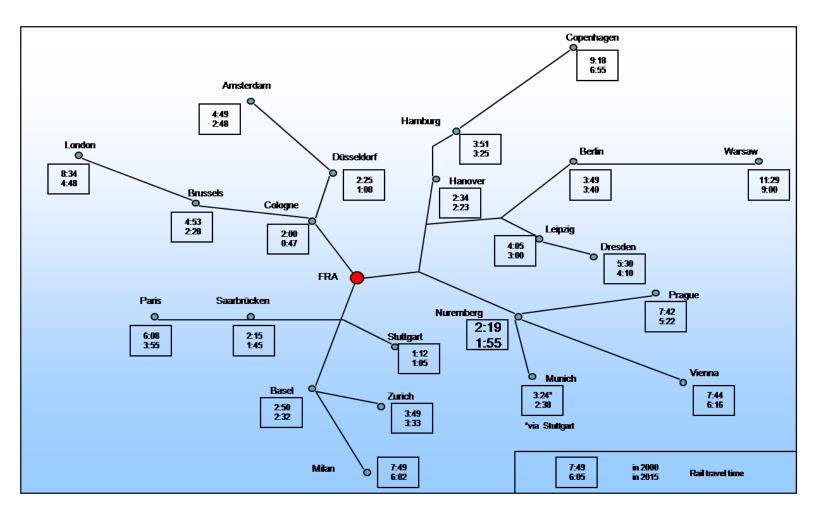






### 1. FRA's Strategic Position

### - The Rail Net: Good Connectivity into all Directions





## 1. Intermodal Strategy Strategic Objectives of Intermodality

### **High Speed Traffic (Long distance trains):**

- 1. Strengthen FRA's hub function:
  - by developing German Rail as a feeder to FRA
- 2. Compete (hub-) airports and airline alliances
  - by enhancing FRA's catchment area
- 3. Enlarge slot capacity
  - by shifting feeder flights to train

### Long distance and regional trains/busses:

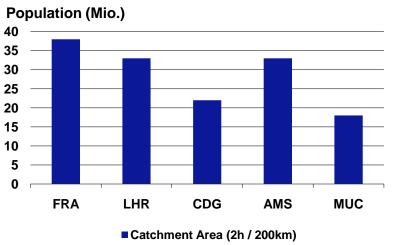
- 4. Develop best practice and reliable services
  - by ensuring accessibilty to FRA& by developing intermodal services
- 5. Contribute to **environment** protection/carbon emission
  - by shifting traffic to public modes

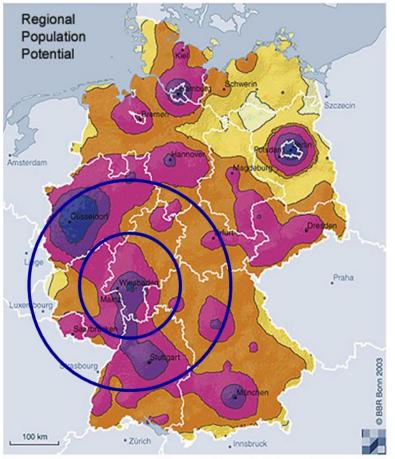


## 1. FRA's Strategic Position - Big Passenger Potential (dependent on land use patterns, population volumes and rail distances)

Within a radius of 200 km around the airport, FRA has a larger population potential even than other European hubs!

### Intermodal Hubs in Europe





Source: Area Observation of the BBR



## 2. Intermodal Products and Services History of Product and Service Development at FRA

### 1<sup>st</sup> Phase: Commuter & long distance trains

1972 Regional train station

1985 Long distance intercity trains

1982-1993 LH Airport Express

### 2<sup>nd</sup> Phase: High speed trains

1999 High speed train **station** 

2003 High Speed Line **Cologne-Rhine-Main**2004 New **train schedule** of German Rail

### **Intermodal Services**

2000/2007 FRA's AlRail Terminal

2001/2003/2007 LH's AlRail Service Stuttgart/Cologne/Bonn-

Siegburg, Codesharing LH-DB

### Sales (German Rail)

since 1992 DB's Rail&Fly - Ticketing for Airlines

2003/.../2007 **Code sharing** - Agreements

DB with AA, ANA, CI, QF, TP



## 2. Intermodal Products and Services Overview





- High Speed Train Station174 trains per day in 20125.6 Mio. Pax in 2012
- Regional train station
  223 commuter trains per day (2012), thereof 40 regional trains
  3.5 Mio. Pax in 2012

### - AlRail Terminal

- Common Check-in (42 Airlines, handled by LH and by Fraport): MCT 45 min, 11.000 Pax per month
- AIRail Service: MCT 60 min

Source: Fraport



## 2. Intermodal Products and Services THE SQUAIRE: An architectural milestone with far-reaching impact





## 2. Intermodal Products THE SQUAIRE – Facts and Figures



Length 660 m
Height 45 m (9 Levels)
Width 65 m
Weight 350.000 tonnes
Total floor area 200.000 m<sup>2</sup>
Total rental space 143.000 m<sup>2</sup>

Office space 94.500 m<sup>2</sup>
Retail & catering trades 5.900 m<sup>2</sup>
Hotels 34.500 m<sup>2</sup>
Public Parking Positions 3100
Atria 13.000 m<sup>2</sup>
Total investment app. One billion euros

Intermodality at Frankfurt Airport, Dr. Peter Pfragner, 2013



## 2. Intermodal Products THE SQUAIRE – Range of Services

### Overnight stay and relax

Hilton Frankfurt Airport Hilton Garden Inn Wellness Fitness



Intermodality at Frankfurt Airport, Dr. Peter Pfragner, 2013

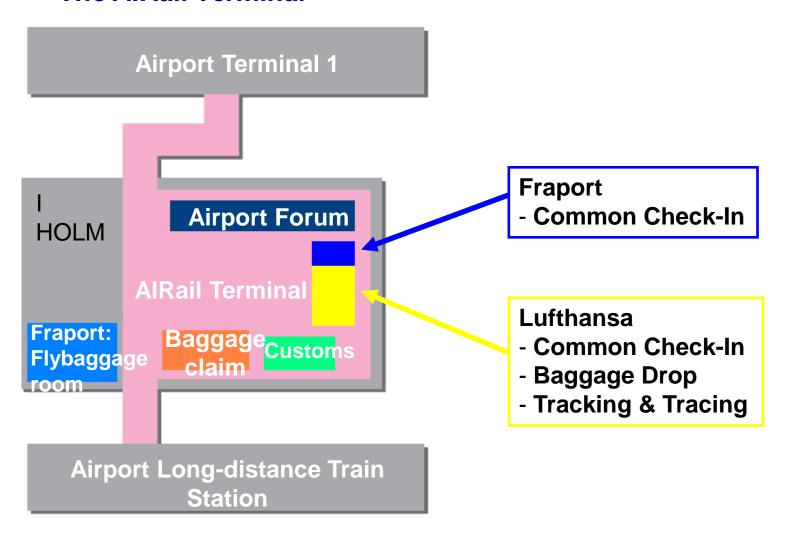
### **Service Providers**

Doctors
Day-care Centre
Concierge
Barber
Dry-cleaners
Bank house
Business- and
Conference Center
Supermarket
Drugstore
Jeweler
Perfumery

# Catering 10 Full-Service Restaurants 5 Cafés & Take Away



## 2. Intermodal Products and Services The AlRail Terminal





### 2. Intermodal Products and Services AlRail Check-in for 42 Airlines:

### Lufthansa Passenger Service, check-in for LH and 21 partner airlines:

Air Moldova

MEA Middle East Airlines SAS Scandinavian Airlines SunExpress Deutschland

China Eastern Airlines Croatia Airlines

Spanair

Rossavia Air Algerie

Cyprus Airways

SunExpress **SWISS International Airlines**  **Aegean Airlines** Adria Airways

Egypt Air

TAP Portugal

**Kuwait Airways LOT Polish Airlines** 

Tarom

Luxair

Vietnam Airlines

### Fraport Passenger Service, check-in for 21 airline partners:

Air Lingus Air Berlin

Gulf Air Korean Air

Asiana Airlines

Malaysia Airlines

Belavia

Niki Luftfahrt GmbH

China Airlines

Oman Air

Condor

Pakistan International Airlines

**Emirates** 

**Qatar Airways** 

Ethihad Airways

SATA International

Sri Lankan Airlines

STC Russia

Thai Airways International

Transaero Airlines

Yemenia Yemen Airways



## 2. Intermodal Products and Services Rail & Fly Agreements DB and Tour Operators

### Rail&Fly - Unsere Partner-Reiseveranstalter

- 1-2-Fly
- 5 vor Flug
- AIDA Kreuzfahrten
- Airtours
- Aldiana
- Alltours
- ATT Touristik
- Attika Reisen
- Berge & Meer
- BigXtra
- · Bucher Reisen
- BUND Naturschutz
- Clevertours
- Club Méditerranée
- Clubreisen Stumböck
- DERTOUR
- Dokan Air
- · Dr. Koch Reisen
- Dynares! UG
- · ECC Studienreisen
- · Ecco-Reisen GmbH
- ETI Express Travel Int.
- Fox Tours
- FTI
- . FTS Fly & Travel Service GmbH
- GeBeCo / Tigges
- GBFR Reisen
- Hanseat Reisen
- H&H TUR Touristik
- · Hermes Touristik
- · Holiday & Co.
- ITS Reisen
- · ITC International Travel Concept
- Jahn Reisen
- Kopp Tours

- Leiserowitz Reiseatgentur GmbH
- · Lernidee Erlebnisreisen
- L'TUR
- · Linzgau Reisebüro Pfullendorf
- Marco Polo Reisen
- Maritim Hotel-Reisedienst GmbH
- · Medico Weltreisen
- Mediplus
- Meier's Weltreisen
- Miller-Reisen
- · MISR Travel Aegyptische AG
- · MSC Kreuzfahrten
- Neckermann Reisen
- New 2 go
- OFT Reisen
- Öger Tours
- Pep Express
- Phoenix ReisenPul Express GmbH
- Reisekultouren
- Schauinsland-Reisen GmbH
- · Sprachcaffe Reisen
- · Studien Kontakt Reisen
- Studiosus Reisen
- Team Fernreisen GmbH
- · Thomas Cook Reisen
- Tjaereborg
- Tour Vital
- TUI
- Urlaubshop GmbH
- Vestischer Reisedienst
- Wikinger Reisen
- Wolters Reisen





## 2. Intermodal Products and Services Rail & Fly Agreements DB and Airlines

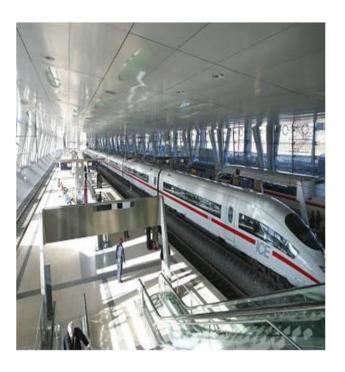
- Aeroflot
- <sup>1</sup> Aerosvit Ukrainian Airlines
- Air Astana
- airberlin v
- Air China
- Air India
- Air Malta
- Air Mauritius
- Air Moldova
- Air Namibia
- Air Transat
- Alitalia
- American Airlines ▼
- ANA
- Asiana
- Belavia
- Bulgaria Air
- Cathay Pacific Airways
- China Airlines
- China Eastern Airlines
- Condor ▼
- Croatia Airlines
- Cyprus Airways
- Deutsche Lufthansa ▼

- Egyptair
- El Al Israel Airlines
- Emirates ▼
- Ethiopian Airlines
- Etihad Airways
- Finnair
- Germanwings ▼
- Gulf Air
- Hainan Airlines
- Iberia
- Icelandair
- | Iran Air
- Japan Airlines
- JAT Airways
- Korean Air
- Kuwait Airways
- LAN Airlines
- Mahan Air
- Malaysia Airlines
- MIAT Mongolian Airlines
- Middle East Airlines
- Oman Air
- Pakistan International
- QANTAS Airways 🔻

- Qatar Airways ▼
- Rossiya Airlines
- Royal Air Maroc
- Royal Jordanian Airlines
- SATA Internacional
- Siberia S 7
- Singapore Airlines
- South African Airways ▼
- SriLankan Airlines
- Syrian Arab Airlines
- TAM Linhas Aéreas
- TAP Portugal
- Tarom
- Thai Airways
- Transaero
- TUlfly.com ▼
- Tunisair
- Turkish Airlines
- Ukraine International
- US Airways
- Uzbekistan Airways
- Vietnam Airlines
- Yemenia

#### Rail&Fly Amsterdam:

China Airlines





## 2. Intermodal Products and Services: AlRail Service/Code Sharing LH-flight number for "Flight on Level Zero"





## 3. Market Effects Market Share of HST-Passengers (Modal Split)

### PAX in % from originating traffic (Modal Split)

1998		1999	2000	2010	2012
	Modes of				
	transport				
50	Car	49	41	39	33
5	Car Rental	5	7	3	4
18	Taxi	18	17	17	19
5	Bus	5	7	4	2+4
14	Commuter train	13	11	13	14
7	Long distance	6	7	2	
	train				
	High speed long distance train	3	8	20	22
1	Other	2	2	2	2
	Originating pax				
100	volume	100	100	100	100





## 3. Market Effects Intermodal Traffic Figures



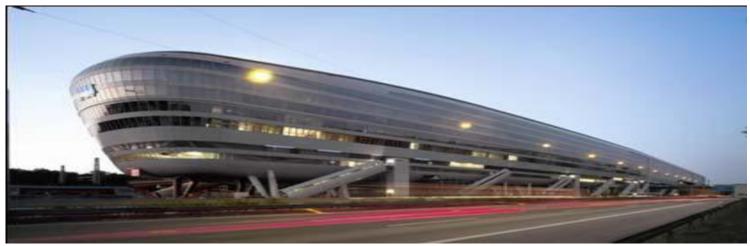


### 3. Market Effects

### - Passenger Numbers 2011 at FRA's Railway Stations

	Abs.	2011	2011/2012 in %
1. ICE High Speed Train Station:	5,622 Mio.	5,604	0.3
2. Regional Train Station:	3,529 Mio.	3,404	3.7

3. Total: 9,151Mio. 9,008 1.6



Intermodality at Frankfurt Airport, Dr. Peter Pfragner, 2013



### 4. Effects on Carbon Emission:Results for 2020

### 1. Effects on Modal Split in FRA

Shift from car to train: Reduction of CO<sup>2</sup>: - 4.800 t per year Shift from flight to train: Reduction of CO<sup>2</sup>: - 80.600 t per year

2. Effects on Catchment Area of FRA (balance between FRA and airports in Germany&neighbouring countries)

Reduction of CO<sup>2</sup>: - 89.500 t per year

### 3. Sum of Effects 2020 for FRA

Reduction of CO<sup>2</sup>: -174.900 t

### Thank You for Your Attention!

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